# Sanjay Ghodawat University, Kolhapur

2020-21

Established as State Private University under Govt. of Maharashtra. Act No XL, 2017

EXM/P/09/00

| Year and Program: SY B.Com | School of Commerce and Management | Department: Commerce |
|---|---|---|
| Course Code: CBC 208.2 | Behavior in Organization | Semester : IV |
| Day and Date: Monday,17.05.2021 | End Semester Examination | Time:2 Hrs. Max Marks:50 |

**Instructions**: 1) All Questions are compulsory.

| | | Marks | Bloom's Level | CO |
|---|---|---|---|---|
| **Q.1** | **Answer the following (any Two)** | | | |
| a) | Analyze the importance of understanding Organizational behavior in an organization. | 8 | 4 | 1 |
| b) | Identify any two types of Personality style in detail and explain with suitable examples. | 8 | 4 | 1 |
| c) | Explain Maslow's hierarchy of human needs. Examine the significance of Maslow's Theory of motivation? | 8 | 4 | 2 |
| **Q.2** | **Answer the following (any two)** | | | |
| a) | Describe the principal leadership styles usually adopted in management of business. | 8 | 2 | 3 |
| b) | Distinguish between group and team. | 8 | 2 | 3 |
| c) | Discuss the various stages of group development. | 8 | 2 | .3 |
| **Q.3** | **Answer the following (any two)** | | | |
| a) | Interpret the various sources of power and the also explain the tactics to gain power inOrganizations. | 9 | 3 | 4 |
| b) | XY company is been facing problem to get the work done from employees. As a HR manager you tried to found out the reason behind this problem and you came to know that the employees are not working effectively because they are having conflict in between them. Been HR Manager which are the different conflict management techniques you can execute in such situation. | 9 | 3 | 4 |
| c) | Illustrate the stages of conflict in an organization. | 9 | 3 | 4 |

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